

### Education

2023-2024	<b>THE MASTERS' UNION</b> Candidate for PGP in Technology & Business Management   <b>GPA: 3.73/4 (Rank: 1/201)</b>   <b>GRE: 331 (~GMAT: 740)</b> Perfect GPA (4/4) in 10/20 subjects including Financial Modelling, Management Strategy, Corporate Finance, Operations <b>Vice President, Consulting Club</b> (1/3 out of 70+ applicants)   <b>Head, Placement Committee</b> (1/13 out of 80+ applicants)	<b>Gurugram</b>
2020-2023	<b>XXXXXXXX, UNIVERSITY OF DELHI</b> Bachelor of Arts (Economics Hons.)   <b>GPA: 9/10 (Top 5% in the university among 2k+, Department Rank: 2/80+ students)</b> <b>University Rank 1</b> in semester-2   <b>University Rank 1</b> in 6/18 core subjects & Math minor   <b>President, Debating Society</b>	<b>New Delhi</b>
2018-2020	<b>XXX XXXXX PUBLIC SCHOOL, DWARKA</b> CBSE Commerce Class 12: <b>95.8% (Top 3% among 12L+ students, School Rank: 2/200+ students)</b> CBSE Class 10: <b>96% (Top 2% among 16L+ students, School Rank: 3/250+ students)</b>   <b>Head Boy, Student Council</b>	<b>New Delhi</b>

### Internships

Apr'24-Jun'24	<b>COMPANY NAME</b> <b>Designation</b> <ul style="list-style-type: none"><li>Conducted <b>commercial due diligence</b> on one of India's largest K-12 players for Private Equity client (Estd. Deal Size - xxxx)</li><li>Analysed <b>xx micro-markets (INR xxxxx Cr+)</b>, including bottom-up market sizing, growth analysis &amp; capacity estimations</li><li>Enabled <b>xxxx time-savings (50+ manhours)</b> by preparing dynamic analysis dashboards &amp; optimising database creation process</li><li>Lorem ipsum odor amet, consectetur adipiscing elit Feugiat mollis morbi magna ullamcorper ipsum non</li></ul>	<b>Gurugram</b>
Feb'24-Apr'24	<b>COMPANY 2</b> ( <i>Fintech unicorn providing co-branded metal credit cards funded by Peak XV &amp; Matrix Partners</i> ) <b>Designation</b> <ul style="list-style-type: none"><li>XYZ</li><li>Identified 3 new prospective partners in collaboration with merchant teams based on customer base size &amp; customer overlap</li></ul>	<b>Gurugram</b>
Feb'23-Apr'23	<b>COMPANY 3</b> ( <i>Strategy consulting firm catering to European SME clients</i> ) <b>Designation</b> <ul style="list-style-type: none"><li>Formulated <b>GTM strategy to 2x revenue</b> of an Italian alcohol startup by evaluating <b>10+ countries for international expansion</b></li><li>GABCF</li><li>Enhanced <b>reach by ~20%</b> (projected) by identifying optimal retail partnerships &amp; events based on <b>7k+</b> consumer data points</li></ul>	<b>Remote</b>
Sep'22-Oct'22	<b>COMPANY 4</b> <b>Designation</b> <ul style="list-style-type: none"><li>ABCD</li><li>Reduced <b>outreach inefficiencies by ~10%</b> by improving lead filtering process to remove conflicted leads; refined sales pitch</li><li>Executed <b>competitor analysis for 10+ competitors</b> over 15+ parameters to diagnose competency &amp; key feature differences</li></ul>	<b>Gurugram</b>

### Live Projects

Oct'23-Dec'23	<b>PROJECT NAME</b> <b>Designation</b> <ul style="list-style-type: none"><li>Emerg ed as winner (out of <b>36 teams</b>) of the Masters' Union Consulting Challenge by developing customer experience strategy</li><li>Improved <b>CSAT by ~25%</b> by resolving pain points uncovered via 20 in-depth customer interviews &amp; adopting best practices</li></ul>	<b>Gurugram</b>
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### Achievements

2019-2023	<b>INTERNATIONAL COMPETITIONS</b> <ul style="list-style-type: none"><li>Ranked <b>top 12</b> at the <b>debate major - United Asian Debating Championship'23</b> among <b>500+</b> top debaters from <b>40+ nations</b></li><li>Emerg ed as <b>finalists</b> at the <b>Australian National University Debate'22</b> (<b>only Indian finalist</b> out of <b>200+ ESL participants</b>)</li><li>Finished in the <b>top 15%</b> at <b>Copenhagen Business School</b> (Denmark) <b>Global Case Competition'22</b> among <b>3.6k+ participants</b></li></ul>
2018-2023	<b>NATIONAL COMPETITIONS</b> <ul style="list-style-type: none"><li>Reached <b>national finals</b> (Top 6/500+ teams) of <b>M&amp;A case competition</b> organised by <b>XLRI</b> by building <b>valuation model</b></li><li>Achieved 2nd runner-up award (<b>Top 3/400+</b> teams) at flagship business plan case competition organised by <b>IIM Lucknow</b></li><li>Emerg ed as <b>winner, best speaker</b> at 2 debates - <b>Ramjas'23 (280+ speakers)</b>, <b>JDMC'22 (150+ speakers)</b>; earnings - <b>₹2.5L+</b></li><li>Maintained <b>100%</b> breaking rate - <b>20 speaker awards</b> in <b>20 tournaments(14x finalist)</b>; won best judge prize at <b>IIT Delhi'23</b></li></ul>

### Leadership

Aug'23-Present	<b>Head   THE PLACEMENT COMMITTEE (The Masters' Union)</b> <ul style="list-style-type: none"><li>Arranged meetings with <b>CXOs</b> of 3 marquee companies; <b>coordinated with academic clubs</b> for domain-wise preparation</li><li>Established a database of <b>3k+ POCs (700+ companies)</b> &amp; assisted <b>60+ students</b> with resume editing and interview preparation</li></ul>	<b>Gurugram</b>
Jan'22-Apr'23	<b>President   THE ENGLISH DEBATING SOCIETY (Delhi College of Arts and Commerce)</b> <ul style="list-style-type: none"><li>Authored <b>maiden case file</b> covering <b>90+ cases</b> &amp; introduced <b>equity committee</b> as <b>1st-ever candidate</b> to receive <b>100%</b> votes</li><li>Amplified <b>qualification rate by 200%</b> for knockout rounds by executing a training program for <b>50+ members (100+ hours)</b></li><li>Increased <b>footfall by ~150%</b> for the <b>DCAC Parliamentary Debate'22</b>; collected <b>₹50k+</b> for <b>charity</b> through fundraiser debate</li></ul>	<b>New Delhi</b>