masters' union

Masters' Union
Investment Fund

Annual Performance Report (FY 2024-2025)

About Us:

The Masters Union Investment Fund (MUIF) is a student-led investment fund that provides a hands-on platform for students to manage real capital while gaining deep insights into financial markets, investment strategies, and portfolio management.

Team Dynamics:

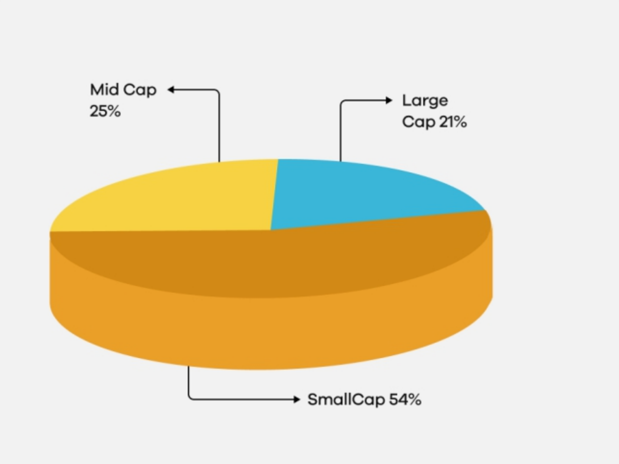
The fund operates with a team of 10 members, including 8 core analysts and 2 presidents, who collaborate to research, analyze, and execute investment decisions with a fundamental focus on value investing.

Investment Strategy:

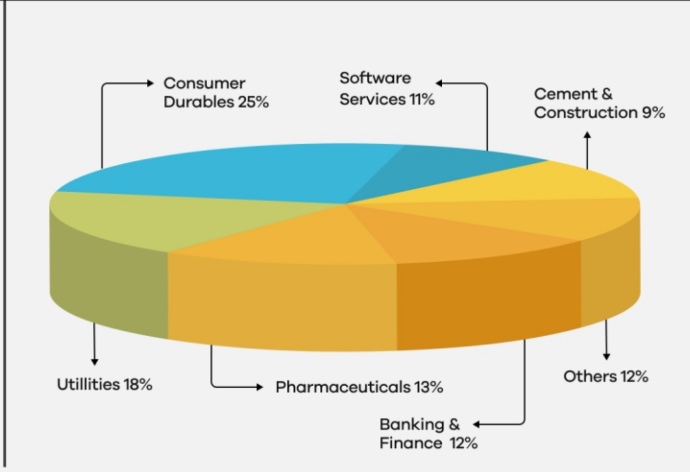
MUIF invests in companies with a strong moat, low competition, trusted management, and proven execution capabilities. We focus on stocks trading at low PE multiples or those on a clear turnaround trajectory, ensuring high growth potential with limited downside risk. Our strategy is to hold investments until valuations become expensive, maximizing returns while maintaining a disciplined, long-term approach

Portfolio Allocation

Market Cap Distribution



Sector Wise Distribution



Key Performance Indicators (Last 1 year)

Portfolio Metrics (1 Year Performance)	In Percentages
Realized Gains	65.23%
Cash at Bank	₹10,00,000
Beta of Portfolio	0.8
Standard Deviation	37.9
Sharpe Ratio	(-0.03)

Indian Economy Overview

FY2023-24 Performance and **FY2024-25** Outlook

Resilient Growth in FY 2023-24

India's economy grew by 8.2% in FY2023-24, up from 7.0% the previous year. The strong performance was driven by public infrastructure investments, a 9.9% expansion in manufacturing, and steady services sector growth, despite a slowdown in agriculture.

Slower Growth in H1 FY 2024-25

In the first half of FY2024-25 (April to September), growth moderated to 6.0%, with the second quarter slowing further to 5.4%. This was due to high inflation, weaker manufacturing output, and subdued corporate investments.

Revised Outlook for FY 2024-25

The NSO and RBI have revised GDP growth projections for FY2024-25 to 6.4%–6.6%, down from earlier estimates of over 7%. Despite this, the outlook remains cautiously optimistic.

Key Drivers and Risks

Growth will likely be supported by a rural demand recovery, potential monetary easing, and continued government capex. However, global uncertainties, persistent inflation, and weak private investment could weigh on the recovery.

Real GDP	Manufacturing Growth	Services Growth
8.20%	9.90%	7.20%

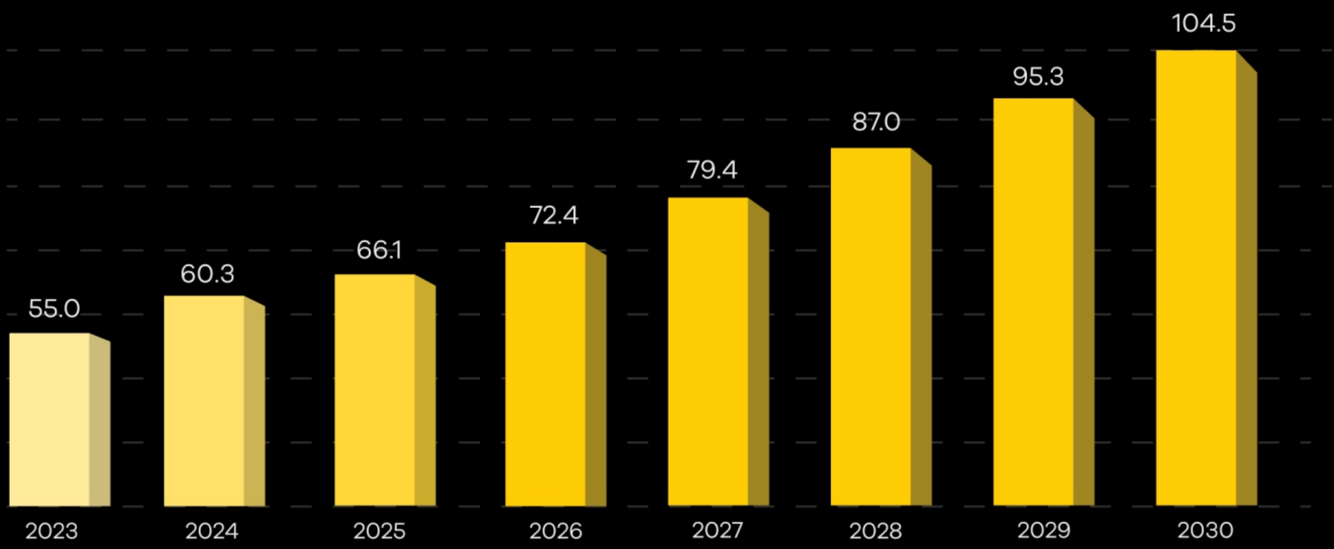
Fiscal Year	Real GDP Growth (%)	Commentary
FY2022–23	7.0	Post-pandemic rebound
FY2023–24 (Actual)	8.2	Infra push, 9.9% manufacturing
FY2024–25 Q1	6.0	Inflation, weak investments
FY2024–25 Q2	5.4	Slower due to subdued manufacturing
FY2024–25 (Full)	6.4 – 6.6 (proj.)	NSO/RBI revised estimate

Sector Outlook

Indian Pharmaceutical Market

Steady growth in Indian market with **9.6% CAGR** expected over the next few years....

✦ *Pharmaceutical Market (USD Billion)*



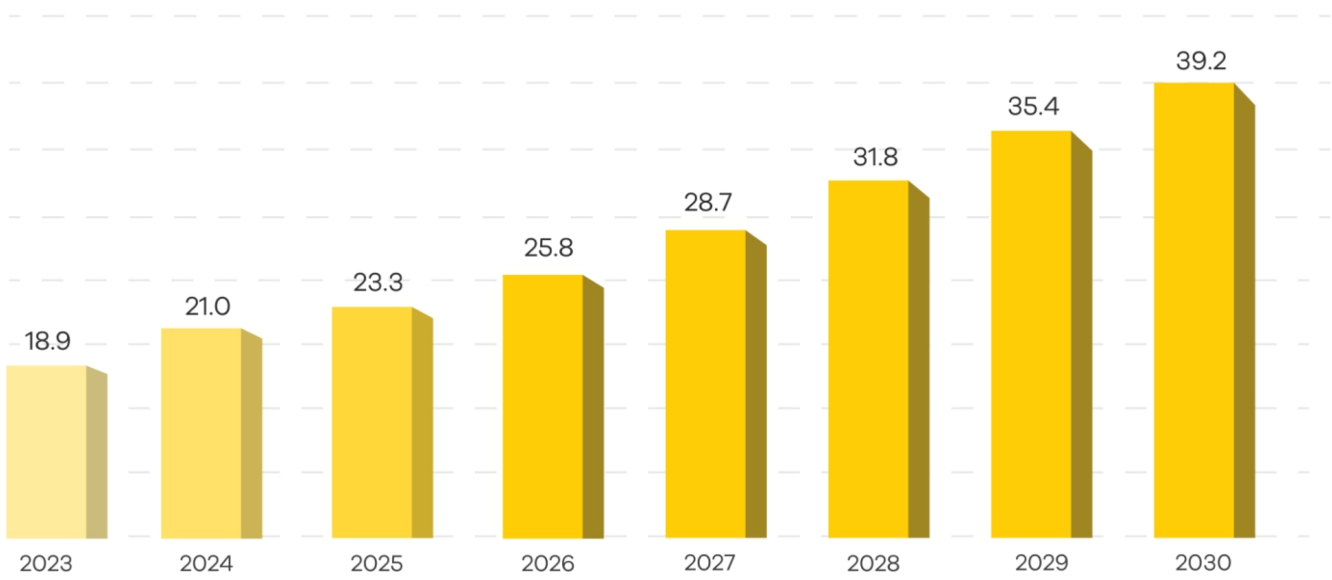
Key Drivers

- **PLI Scheme for Pharmaceuticals (₹15,000 crore):** The Production-Linked Incentive scheme provides a significant boost to domestic manufacturing of high-value products and APIs.
- **National Health Policy & Government Spending:** Target to increase healthcare spending to **2.5% of GDP by 2025.**
- **Infrastructure Development in Healthcare:** Expansion of medical colleges, AIIMS-like institutes, and Day Care Cancer Centres.
- **Rising Chronic Disease Burden:** Growth in non-communicable diseases such as **diabetes, cardiovascular issues, and cancer** due to lifestyle shifts and an aging population.
- **Innovation, R&D & Digital Adoption:** Use of AI, data analytics, and digital platforms to improve drug discovery, clinical trials, and manufacturing efficiency.
- **E-Pharmacy and Tech Integration:** Increasing acceptance of online pharmacies and telemedicine post-COVID. Additionally, digitization is enhancing last-mile delivery and compliance tracking.

Indian Consumer Durables Market

Steady growth in Indian market with **11% CAGR** expected over the next few years.....

Consumer Durables Market (USD Billion)

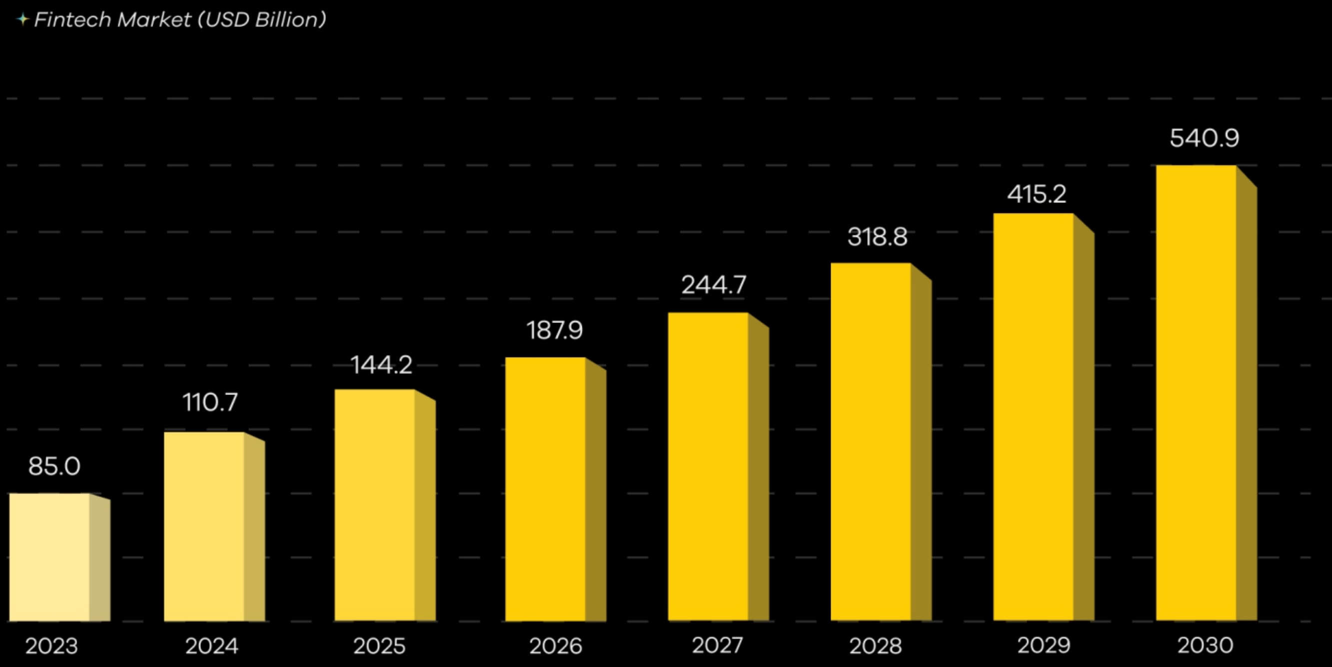


Key Drivers

- **PLI Boost:** ₹6,962 crore earmarked under the Production-Linked Incentive (PLI) scheme for white goods manufacturing.
- **Government Push:** Policies such as **Atmanirbhar Bharat, Make in India, PMAY (Housing for All),** and **Suryodaya Yojana** are creating strong downstream demand for home appliances and electronics.
- **Technological Shift:** Accelerated adoption of **smart, connected, and energy-efficient appliances.**
- **Income Growth:** Per capita income expected to cross $4,000 by 2030.
- **Easy Financing Access:** Widespread availability of **no-cost EMIs, long-tenure loans,** and cashback offers.
- **Rural Expansion: Improved electrification,** digital access, and awareness in tier-2/3 cities and rural India.

Indian Fintech Market

Steady growth in India's Fintech **(30.26% CAGR)** sectors expected in the coming years

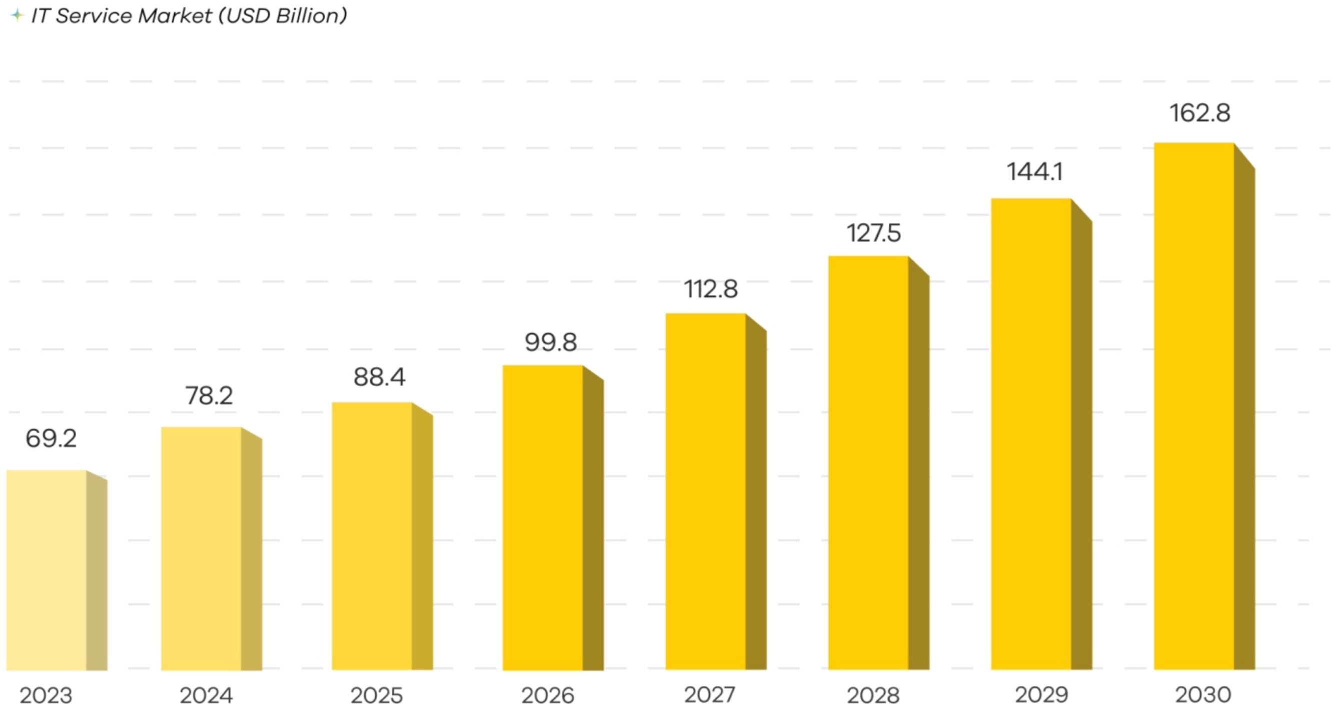


Key Drivers

- **Digital Payments Boom: UPI transactions crossed 100 billion annually** as of FY24, making India one of the global leaders in real-time payments.
- **Government Initiatives:** Initiatives like **Digital India, Jan Dhan Yojana,** and **Bharat BillPay have accelerated digital financial inclusion.**
- **Rising Demand for Credit & Alternative Lending:** MSMEs and individuals underserved by traditional banks are turning to **NBFCs and digital lenders.**
- **Increased Smartphone Penetration:** Over **850 million internet users** and growing smartphone affordability are enabling mass adoption of fintech solutions across urban and rural India.
- **Fintech-Bank Collaborations:** Traditional financial institutions are partnering with fintechs for **neo-banking, wealthtech, and insurtech innovations.**
- **AI, ML, and Blockchain Adoption:** Fintechs are leveraging advanced analytics for **fraud detection, personalized products,** and **KYC automation.**
- **Growing Wealth & Financial Awareness:** Retail investors are increasingly using platforms like **Zerodha, Groww, and INDmoney** for investment access.

Indian IT Service Market

Steady growth in India's IT Service with **13% CAGR** expected in the coming years



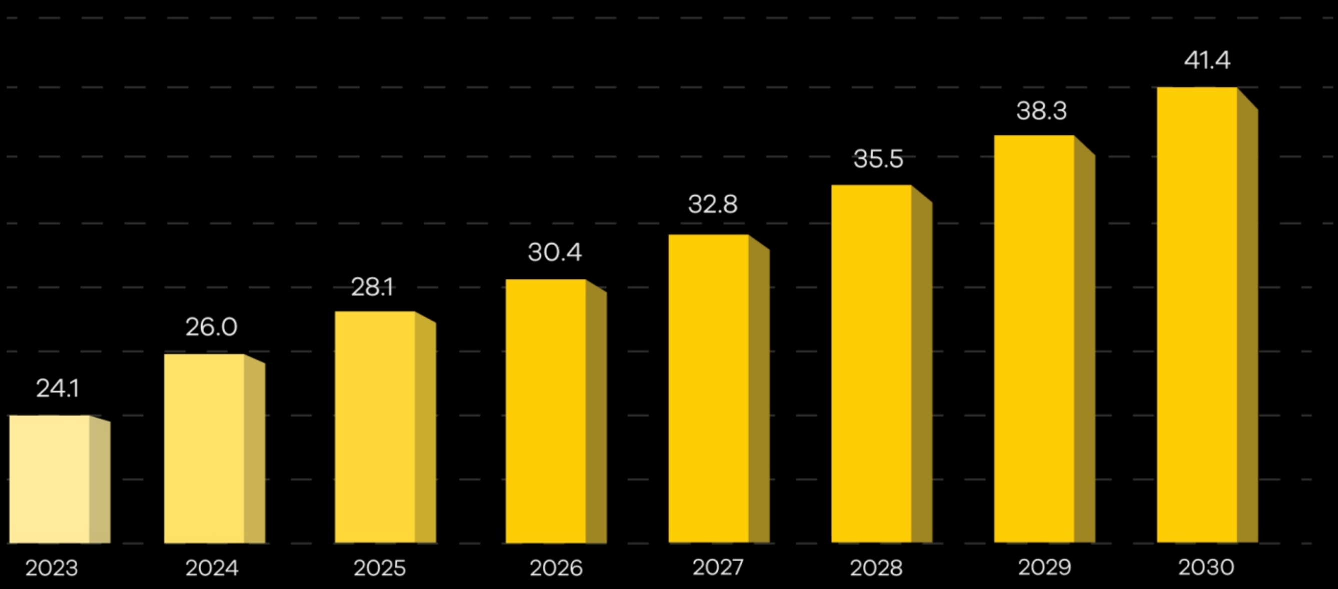
Key Drivers

- **Rise of Global Capability Centers (GCCs):** India is home to over **1,600+ GCCs,** which are evolving from cost centers to **strategic innovation hubs**.
- **Government Support:** Initiatives like 'Digital India' and 'Make in India' are fostering a conducive environment for the growth of the software services industry.
- **Adoption of Generative AI:** Generative AI is enhancing productivity in the IT industry, particularly in research and design engineering, which is the fastest-growing niche.
- **Increase in Tech Workforce:** India's tech industry added **126,000 new jobs in FY25,** bringing the total tech workforce to a record **5.8 million.**
- **Export Dominance:** Exports constitute about 79% of the industry's total revenue, highlighting India's strong position in global IT services.

Indian Cement Industry

Steady growth in Indian market with **8.04% CAGR** expected over the next few years.....

India Cement Market Size (USD Billion)



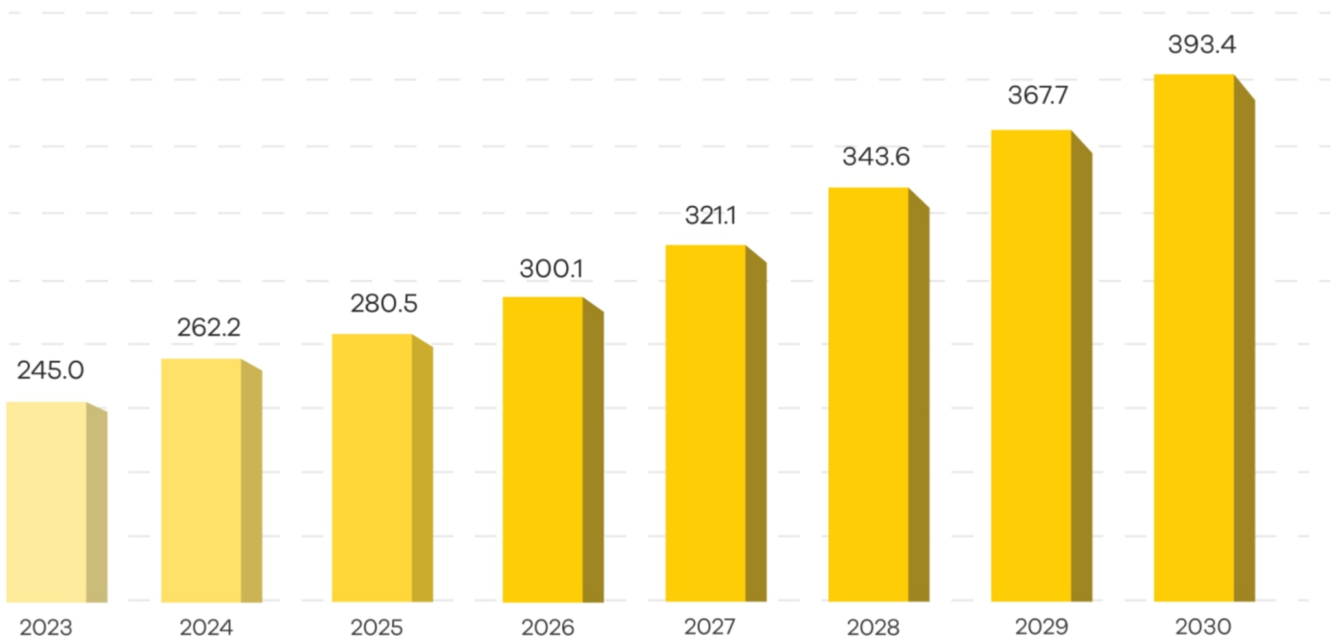
Key Drivers

- **Infrastructure Development:** Flagship programs like the **National Infrastructure Pipeline (NIP)** (₹111 lakh crore investment) and **PM Gati Shakti** are major catalysts for cement demand.
- **Urbanization:** India is expected to add 416 million urban dwellers by 2050.
- **Affordable housing schemes:** Pradhan Mantri Awas Yojana (PMAY) boosting the residential construction sector.
- **Industrial Expansion:** Growth in sectors like manufacturing and logistics requires the development of industrial infrastructure, contributing to cement demand.
- **Sustainability Trends:** The adoption of eco-friendly cement variants and green building practices is opening new market opportunities.

Indian Utilities Market

Steady growth in Indian market with **7% CAGR** expected over the next few years.....

India Utilities Market Size (USD Billion)



Key Drivers

- **Renewable Push:** India aims to achieve 500 GW of non-fossil fuel electricity capacity by 2030. As of October 2024, the country had installed approximately 203.18 GW of renewable energy capacity.

- **Rapid Increase in Consumption:** India's electricity consumption has been rising at approximately 9% annually since FY21, a significant uptick from the previous decade's average of 5%.

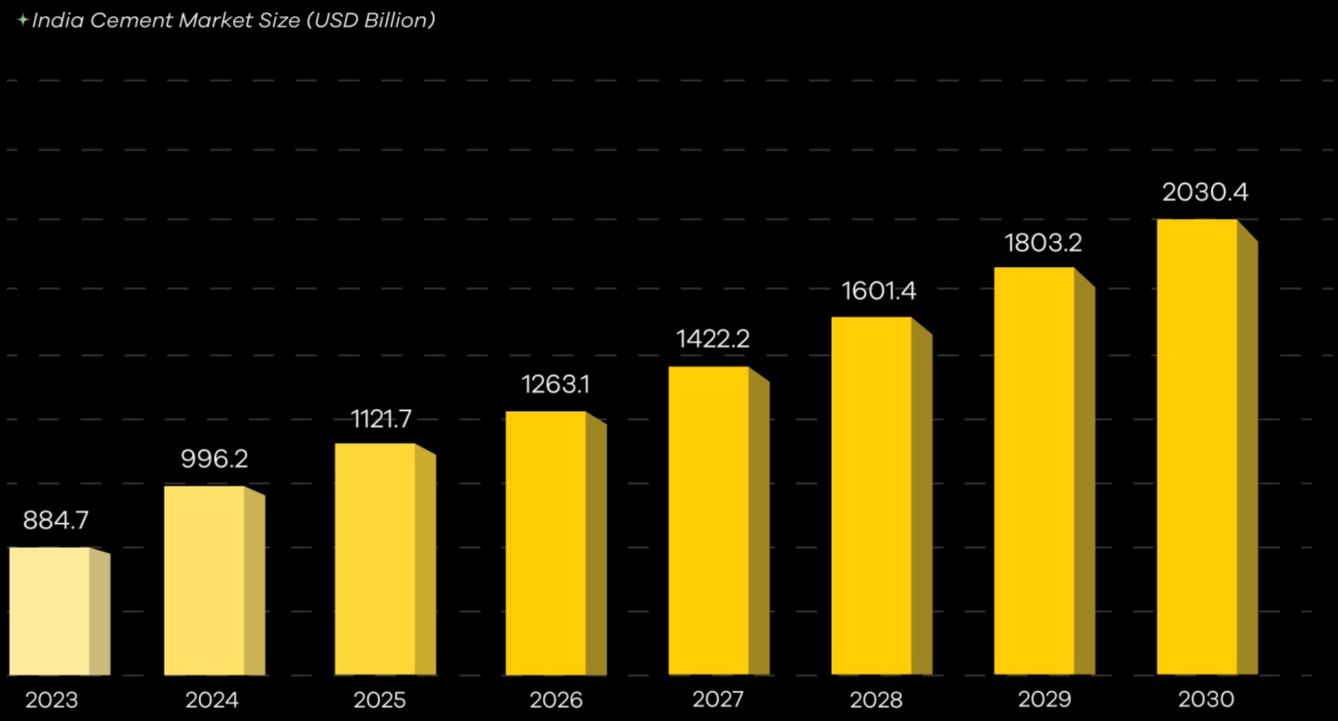
- **Infrastructure Upgrades:** To meet the rising power demand, states like Telangana plan to build over 400 new substations within the next five years.

- **Integration of Smart Technologies:** The adoption of smart grids and IoT in utilities is enhancing efficiency and reliability in utility services.

- **Policy Adjustments:** The government now allows independent power producers to enter long-term coal supply contracts even without PPAs, aiming to promote new thermal power projects.

Indian Construction Market

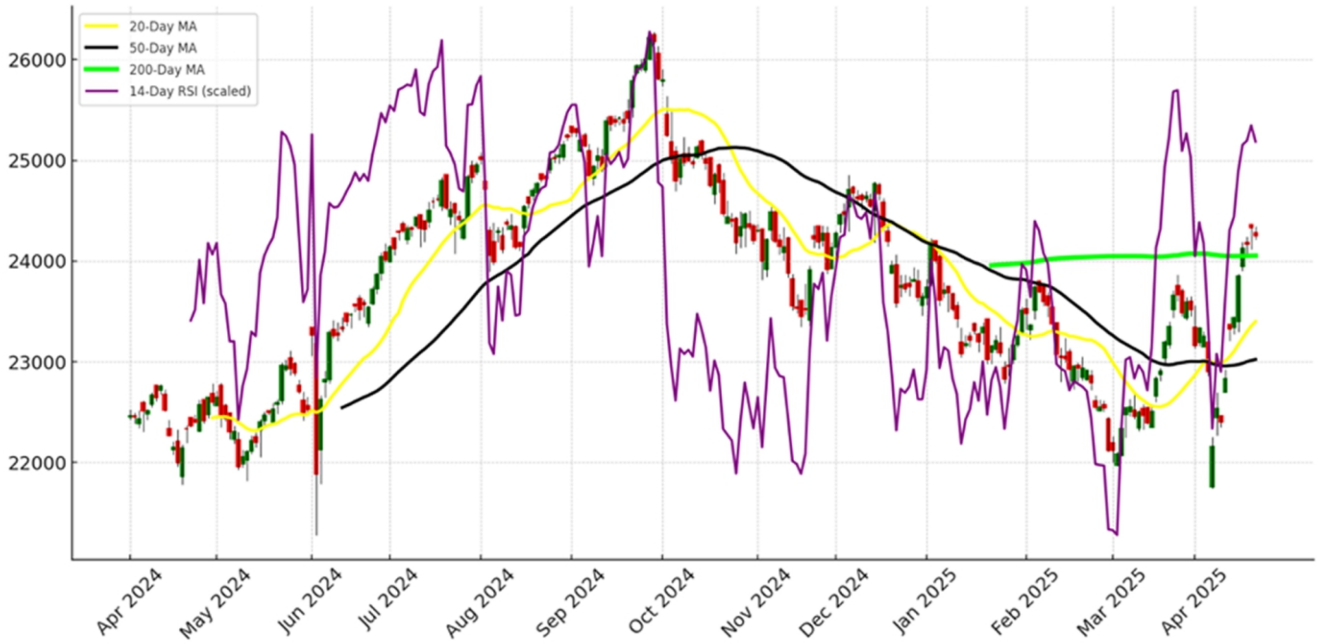
Steady growth in Indian market with **12.6% CAGR** expected over the next few years.....



Key Drivers

- **Integration of Advanced Technologies:** Technologies such as drones, 3D printing, and virtual reality are increasingly being integrated into construction processes.
- **Eco-Friendly Materials:**There's a shift towards using sustainable construction materials that reduce environmental impact and enhance building efficiency.
- **Modular and Prefabricated Construction:** Modular construction methods are gaining popularity due to their ability to reduce construction time and costs while maintaining quality.
- **Smart Cities Mission:** Government initiatives like the Smart Cities Mission are propelling infrastructure development, including transportation, utilities, and public amenities.
- **Urban Housing Demand:** The need for rapid urban housing solutions is driving the adoption of prefabricated construction techniques, especially in metropolitan areas.

NIFTY – TECHNICAL VIEW Nifty 50 Performance Overview (FY24–25)



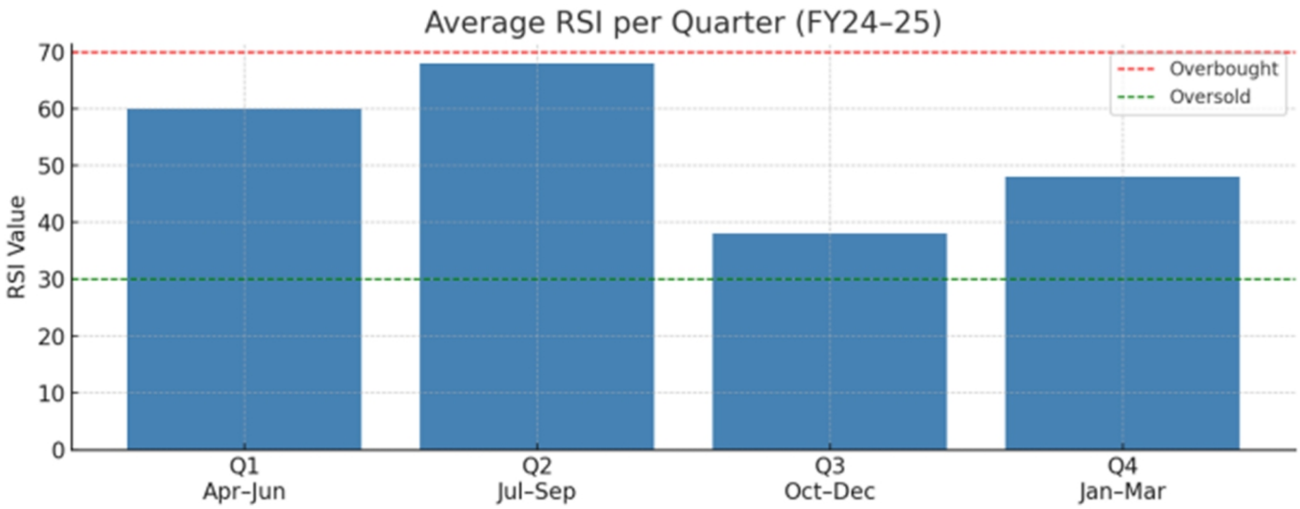
- **April–September 2024:** The Nifty 50 experienced a robust rally, surging approximately 17% during this period, reaching an all-time high of around 26,277.35 by late September 2024. Investing.com India
- **October 2024–February 2025:** The index faced a significant correction, declining about 14% from its peak, marking its longest losing streak since 1996. This downturn was driven by factors such as weak corporate earnings, persistent foreign institutional investors (FII) outflows, and global economic uncertainties. Reuters
- **March 2025:** A recovery phase ensued, with the Nifty 50 rebounding over 6.3%, closing the fiscal year on a positive note. The resurgence was fueled by renewed investor confidence and a rebound in key sectors. Asset News 4U

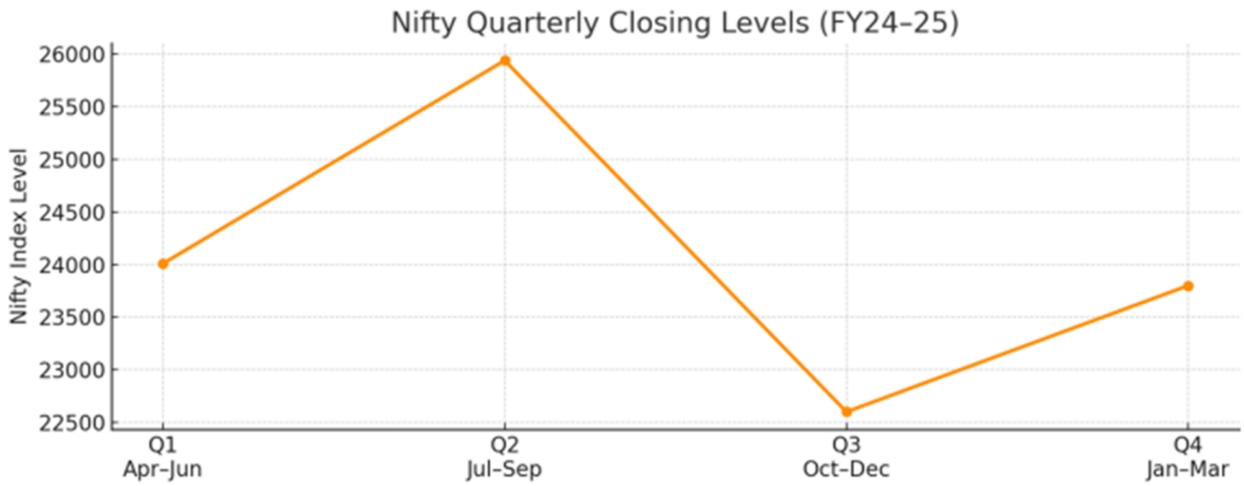
Quarterly Technical Indicator Summary

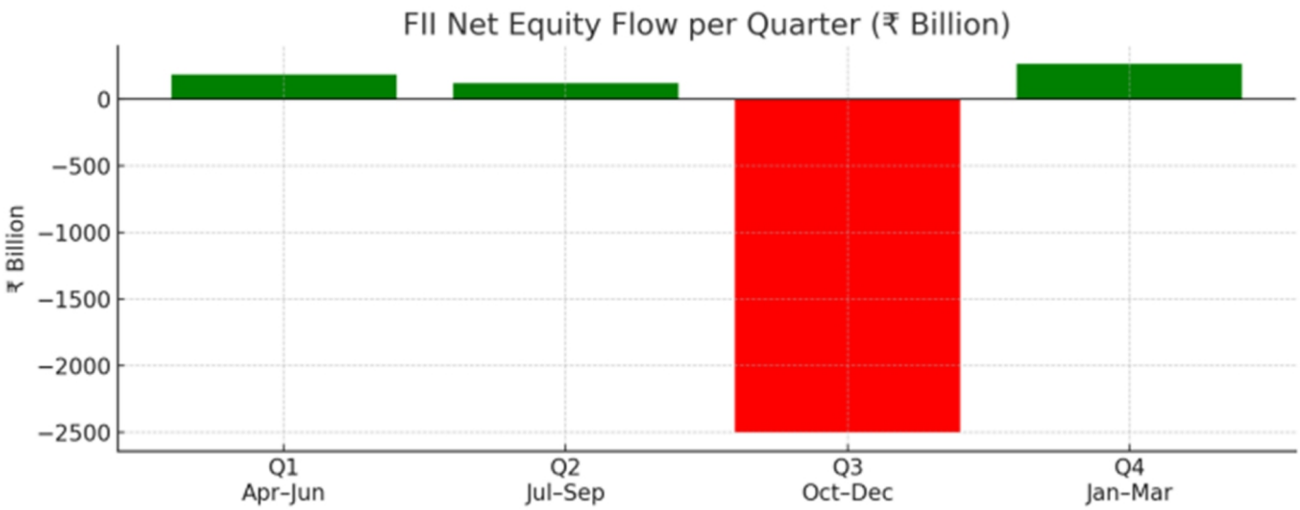
Quarter	RSI (14- day)	50-day SMA Trend	200-day SMA Trend	MACD Trend
Q1: Apr–Jun 2024	65– 70	Rising	Rising	Bullish crossover in April
Q2: Jul– Sep 2024	70– 77	Peaked in July	Continued upward	Bearish crossover in August
Q3: Oct– Dec 2024	35– 45	Declining	Flattening	Bearish momentum persists
Q4: Jan– Mar 2025	41– 66	Recovering	Stabilizing	Bullish crossover in March

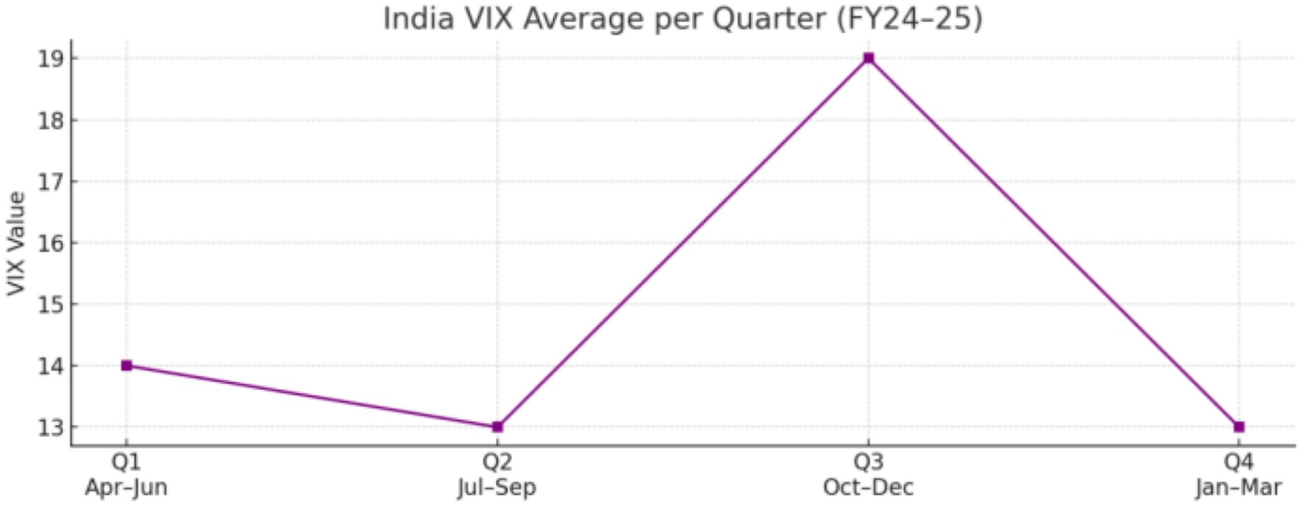
Nifty 50 FY24–25:

Quarterly Technical Analysis (Apr 2024 – Mar 2025)









Q1: Apr-Jun 2024

- **RSI:** Dropped to 30s during election sell-off, rebounded to 70 by end-June, signaling strong bullish recovery.
- **MACD:** Stayed above signal line throughout, showing consistent upward momentum despite volatility.
- **Moving Averages:** Nifty remained above 20-, 50-, 100-, and 200-day averages. Never closed below 200-day MA.
- **Bollinger Bands:** Widened sharply. Nifty touched lower band during election dip and upper band post-rebound.
- **Trend:** Bullish with a mid-quarter dip. Post-election recovery pushed Nifty to new highs (~24,010).
- **Sentiment:** Initially shaken by lower BJP majority, quickly reversed as stable govt reassured investors. FIIs turned net buyers with Rs. 188B inflow. RBI held rates, global liquidity stayed supportive.
- **Support/Resistance:** Support at 22,000 held firm. Broke resistance at 22,850 and 23,000; new resistance seen at 24,200–24,500.

Q2: Jul-Sep 2024

- **RSI:** Held 55–75 range; entered overbought territory briefly during late-Aug and midSept rallies.
- **MACD:** Stayed positive and above signal line; mild momentum loss seen in shrinking histogram late Sept.
- **Moving Averages:** Bullish alignment (golden cross); Nifty traded 8–10% above 200- day MA.
- **Bollinger Bands:** Upward slope, moderate volatility. Nifty often rode upper band, showing strength.
- **Trend:** Continuation of uptrend. Steady climb peaked near 25,940. Signs of exhaustion emerged late quarter.
- **Sentiment:** Boosted by Fed rate cut, budget capex focus, and strong GDP data. FIIs remained net buyers. Concerns rose over rich valuations and China attracting flows.
- **Support/Resistance:** Support zones at 24,000 and 25,000 held. Resistance formed at 26,000–26,100; Q2 closed near 25,810.

Q3: Oct-Dec 2024

- **RSI:** Declined into 30s during Oct–Dec sell-off. Weekly RSI dipped below 50, confirming bearish phase.
- **MACD:** Bearish crossover early Oct. Stayed negative most of the quarter.
- **Moving Averages:** Broke 50- and 100-day MA. Approached death cross by Dec as price stayed below 200-day MA.
- **Bollinger Bands:** Expanded due to volatility. Price hugged lower band through much of Oct/Nov.
- **Trend:** Downtrend set in, erasing gains. Market corrected over 10%. No confirmed reversal by quarter-end.
- **Sentiment:** Dragged by $25B FII outflow, strong USD, geopolitical stress (Israel conflict), and weak earnings. Domestic consumption slowdown deepened gloom.
- **Support/Resistance:** Support at 23k and 22.5k. Resistance at 23.5k and 24k capped rallies.

Q4: Jan-Mar 2025

- **RSI:** Started below 35, rose above 50 by March rally end, signaling recovery.
- **MACD:** Negative early on, turned bullish in March as momentum returned.
- **Moving Averages:** Death cross confirmed in Jan. Price reclaimed 50-day and neared 200-day MA by March-end.
- **Bollinger Bands:** Wide bands in Jan narrowed in Feb, then expanded upward in March.
- **Trend:** Turned from bearish to bullish by March. March saw 6% rally, best month in 15 months.
- **Sentiment:** Improved with pro-growth Budget, signs of disinflation, and easing global fears. FPIs bought $2.65B in March alone. VIX cooled, earnings optimism rose.
- **Support/Resistance:** Strong base at 22,000. Cleared 23,000 and 23,650. 24,000 became key resistance for FY26 start.

Portfolio Performance Overview: Outperformance Across the Board

Over the past year, our portfolio has delivered consistently superior returns across both investments. With a disciplined investment strategy and active portfolio management, we've not only generated strong absolute returns but also meaningfully outperformed key market indices.

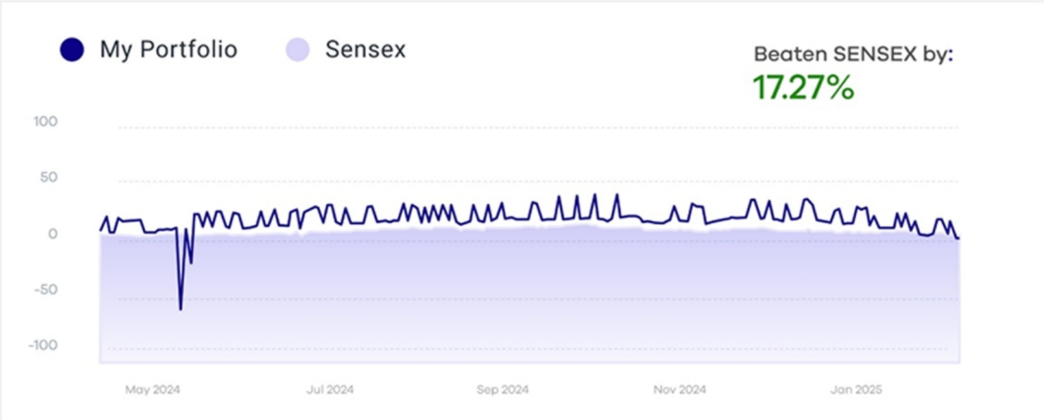
Total Returns Summary

Total Unrealized Equity Returns	Total Unrealized Mutual Returns	Total realized Gains Returns
33.05%	30.76%	65.23%
Returns Till Date ↗	Returns Till Date ↗	Returns Since June 1, 2024 ↗

Benchmark Beating Performance

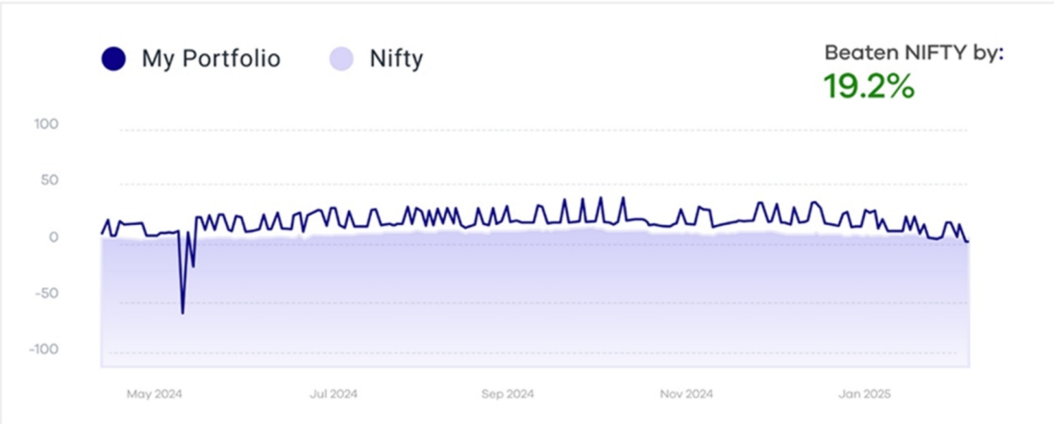
✦ Versus NIFTY:

Return Chart v/s **Sensex**



✦ Versus SENSEX:

Return Chart v/s **Nifty**



Our Top Picks for the Year

NiFCO NISUS FINANCE

ATMASTCO Ltd

SRIVARI

EMBASSY

rajputana biodiesel (Formerly known as Rajputana Biodiesel Private Limited)

NISUS Finance - *Investment Rationale*

Nisus Finance Services Co. Ltd. (NIFCO) is an emerging leader in alternative asset management and urban infrastructure financing, positioned at the intersection of real estate, private credit, and high-yield investments. With a track record of 110% CAGR growth, a clear roadmap to achieve ₹8,000 Cr ($1Bn) AUM by 2027-28, and strong financials, Nisus presents a compelling investment case.

Key Takeaways

- Nisus Finance boasts a diversified business model that combines transaction advisory services with fund and asset management, allowing it to generate multiple revenue streams and mitigate sector-specific risks.
- The company has demonstrated rapid growth in assets under management (AUM), growing from around **₹1,012 crore** in FY24 to a current AUM of approximately **₹2,200 crore,** with an ambitious target of reaching **₹8,000 crore** (roughly $1Bn) in the next 3–4 years.
- Its robust financial performance is highlighted by a 186% YoY increase in total income and a 211% surge in PAT in H1 FY25, along with significant improvements in EBITDA and EPS, reflecting strong operational efficiency and profitability.
- Nisus is strategically expanding its geographic footprint, with a solid presence in India (Mumbai and GIFT City) and significant growth initiatives in Dubai and the broader GCC region, where market demand is twice that of India.
- The company's high return metrics, including a ROCE of over 100% and a ROE exceeding 100%, underscore its ability to generate superior returns on capital and equity, which is attractive to investors.
- Its integrated approach—leveraging synergies between transaction advisory and fund management—creates a comprehensive ecosystem that is well-positioned to capitalize on the growing urban infrastructure and real estate sectors.
- Strong strategic partnerships with top developers, financial institutions, and institutional investors (including HNIs, family offices, and global LPs) have bolstered its market reputation and deal pipeline.
- The successful IPO, which raised significant capital to be deployed in scaling operations and enhancing fund management infrastructure, further validates investor confidence and positions the company for accelerated growth.
- Led by Amit Anil Goenka, an expert in structured credit and urban finance, with industry recognition from NAREDCO, CREDAI, and RICS.

Amit Goenka
Founder and MD

Amit Goenka is a seasoned investment professional with over $6 billion in transactions across real estate, hospitality, and manufacturing globally. As Founder MD & CEO of Essel Finance, he managed a ₹750 Cr real estate fund and previously led $700 Mn transactions at Knight Frank India. With leadership roles at Ernst & Young, Aditya Birla Group, and Alghanim Group, he brings deep expertise in capital markets, private equity, and structured finance

Nisus Finance	Rs 355	Rs 897 Cr	73.2%
Stock Name	CMP As on 31st March 2025	Market Cap	Promoter Holding

Nisus Finance

Valuations and Exit Strategy

We bought Nisus Finance when its PE was attractively low, based on our forward PE analysis, even before the earnings results were announced. The company delayed its result release by two days, which the market initially interpreted negatively, leading to a temporary correction in the stock price. However, our analysis was spot-on: the actual results were strong, and the stock subsequently rallied by 60–70%. At that point, valuations became too high, so we exited our position with plans to re-enter once the PE reverts to more justified levels.

P&L (3 year data)

Line Item	March 22	March 23	Sep 24
Sales	7	11	42
Expenses	5	6	8
Operating Profit	**2**	**5**	**34**
OPM %	**33%**	**46%**	**81%**
Other Income	0	0	0
Interest	1	2	1
Depreciation	0	0	0
Profit before tax	2	4	33
Tax %	30%	22%	31%
Net Profit	**1**	**3**	**23**
EPS in Rs	12.12	27.97	213.24
Dividend Payout %	0	0	0

Balance Sheet (3 year data)

Line Item	March 22	March 23	March 24
Equity Capital	1	1	1
Reserves	5	8	31
Borrowings	**10**	**18**	**7**
Other Liabilities	**4**	**4**	**10**
Total Liabilities	21	31	49
Fixed Assets	0	0	1
CWIP	0	0	0
Investments	15	23	22
Other Assets	6	8	26
Total Assets	21	31	49

Key Ratios and Valuations Metrics

Key Ratios	March 22	March 23	March 24
ROCE	17.0%	24.7%	103.1%
Net Profit Margin	18.0%	26.5%	54.3%
Debt/Equity	1.63	1.93	0.18
EV/EBITDA	NA	NA	22.4
P/E Ratio	NA	NA	34.3

Atmastco - *Investment Rationale*

Atmastco Ltd, founded in 1988, is a leading player in industrial engineering, steel fabrication, and EPC contracting. It is the second-largest steel fabrication company in India after L&T, serving marquee clients such as Adani, BHEL, L&T, Tata Steel, Vedanta, and JSW. The company has executed prestigious infrastructure projects like the Chenab Rail Bridge and Anji Khad Bridge in Srinagar. In 2019 company entered into the defense sector.

Key Takeaways

- Atmastco operates in industries like industrial engineering, steel fabrication, EPC contracting, and defense manufacturing. The company's revenue comes from 65% manufacturing/fabrication and 35% EPC/services, ensuring stable income across sectors.

- The company has an EPC & steel order book of ₹780 Cr, with another ₹398.9 Cr in the pipeline. Clients include Vedanta, Tata Steel, Adani, NTPC, BHEL, and L&T, ensuring long-term revenue visibility.

- Secured DRDO approval for Level 6 bulletproof jackets, replacing imports under Atmanirbhar Bharat. With an annual demand of 2.5-3 lakh jackets, the company is positioned for large, recurring orders.

- Company reported strong financial results, with higher revenues and EBITDA growth driven by increased order execution in steel, EPC, and defense segments. The company is on track to meet its FY26 revenue target of ₹600 Cr.

- Partnered with IIT Kanpur, IIT Delhi, and IIT Raipur to develop cutting-edge ballistic protection gear, giving it a technological edge and higher-margin product offerings.

- New defense facility is 85% complete, with trial production starting in April 2025. FY26 targets ₹150-160 Cr from 30,000–40,000 jackets, scaling to 1,00,000 jackets per year.

- Strong strategic partnerships with top developers, financial institutions, and institutional investors (including HNIs, family offices, and global LPs) have bolstered its market reputation and deal pipeline.

- Strict DRDO licensing and regulatory approvals limit new competitors, ensuring pricing power and long-term demand. Defense contracts offer stability and recurring orders.

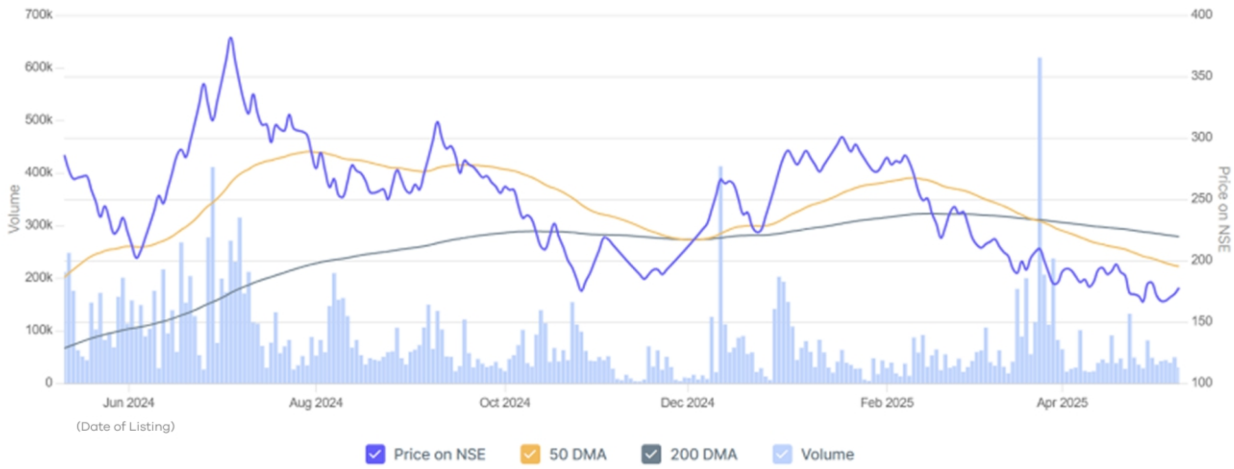
- Defense contracts have 25-30% EBITDA margins, much higher than 10-12% in EPC/steel. As production scales, operating leverage will boost overall profitability and drive a valuation re-rating.

Subramanian Swaminathan Iyer
Founder and MD

Mr. Subramanian Swaminathan Iyer, has **35+ years** of experience in Iron & Steel trading and Structural Fabrication. He has been instrumental in guiding major policy decisions and spearheading the company's expansion into EPC in 2020, driving growth, innovation, and strategic direction. Under his leadership, the company has embraced technological advancements while maintaining strong business ethics and industry leadership.

Atmastco	Rs 191	Rs 552 Cr	68.4%
Stock Name	CMP As on 31st March 2025	Market Cap	Promoter Holding

Atmastco



Valuations and Exit Strategy

Atmastco is currently benefiting from strong industry tailwinds, particularly in defense manufacturing, with DRDO-approved Level 6 bulletproof jackets and a state-of-the-art facility set to go live by April 2025. Despite these catalysts, the stock is trading at a reasonable PE of 22.7, significantly lower than the 50+ PE multiples that defense stocks typically command. With EPS expected to rise sharply over the next few quarters, the forward PE becomes even more attractive, reinforcing our conviction in the stock.

P&L (3 year data)

Line Item	March 22	March 23	March 24
Sales	94	242	224
Expenses	80	211	186
Operating Profit	**14**	**31**	**38**
OPM %	**15%**	**13%**	**17%**
Other Income	1	1	1
Interest	8	10	12
Depreciation	3	4	4
Profit before tax	5	18	23
Tax %	30%	30%	28%
Net Profit	**3**	**13**	**16**
EPS in Rs	2.18	8.63	6.61
Dividend Payout %	0	0	0

Balance Sheet (3 year data)

Line Item	March 22	March 23	March 24
Equity Capital	15	15	25
Reserves	28	40	97
Borrowings	52	71	80
Other Liabilities	39	110	136
Total Liabilities	**133**	**236**	**339**
Fixed Assets	28	30	25
CWIP	0	0	0
Investments	0	0	0
Other Assets	105	207	314
Total Assets	**133**	**236**	**339**

Key Ratios and Valuations Metrics

Key Ratios	March 22	March 23	March 24
ROCE	30.6%	57.6%	63.6%
Net Profit Margin	3.5%	5.3%	7.3%
Debt/Equity	1.22	1.29	0.78
EV/EBITDA	NA	NA	22.4
P/E Ratio	NA	NA	34.3

Srivari Food and Spices - *Investment Rationale*

Srivari Spices & Foods Ltd, incorporated in 2019, is an emerging FMCG player specializing in spices, masalas, wheat flour (atta), and cooking oil. It operates primarily in Telangana and Andhra Pradesh but has aggressive expansion plans for pan-India and export markets. The company has a strong distribution network covering 15,000+ retail outlets, with a vision to scale up to 50,000 outlets.

Key Takeaways

- Srivari's revenue grew 118% YoY in FY24 to ₹78.28 Cr from ₹35.82 Cr in FY23. EBITDA margins remained healthy at ~16%, and net profit surged 127% to ₹7.03 Cr, demonstrating strong operating leverage and profitability growth.
- The company aims to increase its retail presence from 15,000 to 50,000 outlets, targeting C-class retailers through its innovative Ready Stock model (200 electric delivery vehicles). This will significantly expand distribution and brand visibility across semi-urban and rural markets.
- Srivari is one of the few players offering pure safflower oil, an unorganized segment with little competition. The company's double-filtered groundnut oil taps into the growing demand for healthier, chemical-free cooking oils.
- Srivari has successfully entered platforms like BigBasket, DMart Online, Udaan, Vijetha Supermarkets, and Reliance Jio Mart. Further expansions into Swiggy Instamart, Blinkit, and Metro Cash & Carry will enhance revenue diversification.
- The company is enhancing its storage facility by 4,000 sq. ft and setting up a new production unit by Q3 FY25. This unit will help increase output, establish an export base, and scale the oil business, ensuring future revenue visibility.
- Chairman Narayan Das Rathi, with 20+ years in food & grain trading, drives Srivari's rapid scaling. His deep industry expertise and strategic execution ensure strong positioning in the competitive FMCG space.
- Srivari is entering institutional bulk sales (OEMs, corporate cafeterias, educational & government institutions), a 20%+ market segment currently untapped. Partnerships with Amaron Batteries, BHEL, and Pista House validate this high-volume growth opportunity.
- Despite rapid expansion, Srivari is managing working capital efficiently, reducing distributor credit periods, and securing ₹25 Cr from a rights issue for scaling operations.
- Awarded 'Best Emerging Spices Brand – 2021', Srivari is rapidly expanding its dealer network. A Mega Dealer Meet with 1,000+ wholesalers is boosting brand trust and rural market penetration, driving higher volume sales.

Narayan Das Rathi
Founder and MD

Narayan Das Rathi, a visionary entrepreneur, is the founder of Srivari Foods & Spices, driven by a commitment to quality and authenticity. He has been instrumental in bringing premium spices, foods, and wheat flour to Indian consumers, ensuring pure and authentic ingredients in every kitchen. His entrepreneurial vision continues to shape Srivari's growth and market expansion

Srivari Food & Spices	Rs 155	Rs 138 Cr	58.3%
Stock Name	CMP As on 31st March 2025	Market Cap	Promoter Holding

Srivari Spices & Food

Valuations and Exit Strategy

Srivari Spices & Foods is a high-growth FMCG player with expanding retail presence and a growing distribution network. The company is scaling from 15,000 to 50,000 outlets, entering modern trade and exports, and strengthening direct-to-retail sales, ensuring deep market reach. Despite strong financials and accelerating revenue, the stock trades at a low PE of ~20, well below its growth potential and competitive moat. Given its scalability and earnings upside, we plan to hold the stock in the near term, anticipating a valuation re-rating.

P&L (3 year data)

Line Item	March 22	March 23	March 24
Sales	18	36	78
Expenses	16	30	65
Operating Profit	**2**	**6**	**13**
OPM %	**9%**	**16%**	**16%**
Other Income	0	0	0
Interest	0	1	2
Depreciation	1	1	1
Profit before tax	1	4	10
Tax %	28%	27%	30%
Net Profit	**1**	**3**	**7**
EPS in Rs	1.52	5.15	8.17
Dividend Payout %	0	0	0

Balance Sheet (3 year data)

Line Item	March 22	March 23	March 24
Equity Capital	4	5	7
Reserves	1	4	17
Borrowings	3	13	19
Other Liabilities	3	4	12
Total Liabilities	**11**	**26**	**55**
Fixed Assets	4	5	6
CWIP	0	0	0
Investments	0	0	0
Other Assets	6	21	49
Total Assets	**11**	**26**	**55**

Key Ratios and Valuations Metrics

Key Ratios	March 22	March 23	March 24
ROCE	24.2%	72.5%	72.0%
Net Profit Margin	4.1%	8.6%	9.0%
Debt/Equity	0.56	1.40	0.80
EV/EBITDA	NA	NA	17.37
P/E Ratio	NA	NA	34.74

Embassy Developments Ltd - *Investment Rationale*

Embassy Developments Limited, formerly Indiabulls Real Estate, underwent strategic mergers, including with Embassy Group (NCLAT-approved in Jan 2025). Headquartered in India, it operates across MMR, NCR, Bengaluru, and Chennai, focusing on value-driven real estate. Its portfolio includes Embassy East Avenue, Embassy One Thane, and Indiabulls Sky, alongside 3.3 million sq. ft. of commercial developments in Mumbai. The company has also expanded internationally with projects in London, reinforcing its strong market presence.

Key Takeaways

- With 3,200 acres of prime land, including 1,424 acres of SEZ land in Nashik, Embassy has unmatched development potential. This ensures a strong pipeline of future projects without the need for expensive acquisitions.
- The merger brings Embassy Group's premium assets into the portfolio, increasing project scale to 20 developments spanning 15.7 Mn sq. ft.. This creates a stronger brand presence and revenue visibility.
- The company has shifted to an asset-light model, divesting ₹930 Cr in FY23 and ₹160 Cr in FY24, reducing gross debt to ₹373 Cr with a low 0.08x debt-to-equity ratio.
- Embassy raised ₹3,911 Cr in April 2024 from Embassy Group, Blackstone, and Baillie Gifford, ensuring ample capital for expansion and organic growth.
- The company has 5 ongoing projects with a net surplus of ₹3,707 Cr and 6 planned projects worth ₹2,622 Cr, ensuring strong cash flows and profitability in the coming years.
- After a temporary slowdown, Embassy reported ₹180 Cr in H1 FY25 pre-sales, ₹252 Cr in collections, and ₹162 Cr in construction spends, signaling strong execution momentum.
- Key projects include Thane Phase 2 (Nov 2024), North Bengaluru luxury villas, and ultra-luxury launches in Worli and Chennai, adding over ₹12,591 Cr in GDV.
- Embassy is expanding its presence in premium residential, high-rise luxury, and SEZ office spaces, diversifying revenue sources and mitigating sector risks.
- Led by Sachin Shah, Embassy has undergone a management overhaul, appointing a new CFO, COO, and Compliance Head. Backed by institutional investors, the company is focused on operational efficiency and disciplined growth execution.
- The stock remains undervalued compared to top real estate peers, despite its strong land bank, institutional backing, and project pipeline, making it a highgrowth re-rating candidate.

Sachin Shah
CEO

Sachin Shah, CEO & Executive Director of Embassy Developments, has **24 years** of global real estate experience, including roles at Embassy REIT, Blackstone, and Starwood Capital. He led Embassy REIT's $1.2 billion IPO in 2019 and has since driven corporate restructuring, ₹3,908 Cr fundraising, and the successful merger with Embassy Group, positioning the company for strong growth.

Embassy Developments	Rs 113	Rs 13,522 Cr	41.4%
Stock Name	CMP As on 31st March 2025	Market Cap	Promoter Holding

Valuations and Exit Strategy

Embassy Developments was a compelling buy due to Embassy Group acquiring a 40% stake, bringing strong management, financial backing, and execution expertise. The company holds the largest land bank (3,200 acres) among listed peers, ensuring long-term growth potential. Though currently loss-making, the Embassy takeover and leadership restructuring are expected to drive a financial turnaround, leading to higher pre-sales, improved margins, and stronger cash flows. With a re-rating likely as the company stabilizes under a proven brand, we see significant upside potential in the near-to-medium term.

P&L (3 year data)

Line Item	March 22	March 23	March 24
Sales	1445	587	414
Expenses	1446	942	839
Operating Profit	**-1**	**-356**	**-425**
OPM %	**0**	**-61**	**-103**
Other Income	96	-167	-577
Interest	110	28	9
Depreciation	12	12	11
Profit before tax	-27	-563	-1,023
Tax %	28%	27%	30%
Net Profit	**-137**	**-608**	**-1038**
EPS in Rs	0	0	0
Dividend Payout %	0	0	0

Balance Sheet (3 year data)

Line Item	March 22	March 23	March 24
Equity Capital	91	108	108
Reserves	3,324	3,122	2,220
Borrowings	1,329	693	732
Other Liabilities	3,007	2,664	2,855
Total Liabilities	**7,751**	**6,587**	**5,915**
Fixed Assets	96	83	72
CWIP	0	0	0
Investments	269	157	158
Other Assets	7,385	6,347	5,685
Total Assets	**7,751**	**6,587**	**5,915**

Key Ratios and Valuations Metrics

Key Ratios	March 22	March 23	March 24
ROCE	1.8%	-12.3%	-29.0%
Net Profit Margin	-9.5%	-103.7%	-251.0%
Debt/Equity	0.39	0.21	0.31
EV/EBITDA	62.27	-6.39	-6.99
P/E Ratio	-33.83	-4.35	-6.05

Rajputana Biodiesel - *Investment Rationale*

Founded in 2016, Rajputana Biodiesel Limited is engaged in the production and supply of biodiesel and its by-products, including glycerine and fatty acids. The company operates from a 4,000 square meter production facility in Rajasthan, with an installed production capacity of 30 KLPD and high utilization rates. The business is strategically positioned within the growing biofuel sector, catering to both government (52.82%) and private (47.18%) clients across Rajasthan, Uttar Pradesh, and Gujarat.

Key Takeaways

- India's biofuel sector is projected to grow significantly due to government policies promoting biodiesel sector by mandating 5% blending target by 2030.
- The company operates at over 80% capacity utilization across biodiesel, glycerine, and fatty acids. Additionally, its subsidiary NEPL has the potential to double capacity to 40 KLPD, generating an additional ₹40-45 crore in revenue.
- While biodiesel contributes 80.93% of total revenue, the company is diversifying with crude glycerine, free fatty acids, and RBD Palm Stearin, catering to industries like pharmaceuticals, detergents, and confectionery.
- Over 52% of Rajputana's revenue comes from government contracts, making it a preferred biofuel supplier in India. With rising demand for sustainable energy solutions, the company is well-positioned to win more contracts.
- The 75.21% stake acquisition in NEPL expands Rajputana's manufacturing footprint and provides immediate revenue growth opportunities, particularly in Uttar Pradesh, which is a key market for biofuel adoption.
- Unlike many small biofuel players, Rajputana has an established manufacturing facility, government tie-ups, and a growing customer base across multiple states. This provides a significant moat in an industry where supply chain and distribution play a crucial role.
- With government incentives and efficient cost structures, biodiesel production has strong margins. The company's ability to increase volumes and optimize costs can lead to higher return on capital employed (ROCE) and long-term profitability.
- As corporations and governments move toward carbon neutrality, Rajputana is positioned as a key supplier in the clean energy transition. This demand is expected to accelerate, further boosting revenue and valuation upside.

Sarthak Soni, Promoter & Managing Director of Rajputana Biodiesel, has **8 years** of experience in the biodiesel industry. A University of Durham graduate, he has played a key role in strategic operations, finance, and market expansion. His deep understanding of biodiesel market dynamics and regulatory frameworks has strengthened the company's competitive edge and operational efficiency since its inception.

Rajputana Biodiesel	Rs 208	Rs 156 Cr	65.6%
Stock Name	CMP As on 31st March 2025	Market Cap	Promoter Holding

Rajputana Biodiesel

Valuations and Exit Strategy

We invested in Rajputana Biodiesel at a PE of less than 25, making it an attractive buy compared to Kotyark, which trades at a higher PE with slower growth. The company has a strong moat, with no real competition due to a demand-supply gap and high entry barriers (1.5 years for approvals). With the government's 5% biodiesel blending mandate, demand is set to surge. Given its expansion plans and dominant market position, we plan to hold long-term, expecting a strong re-rating.

P&L (3 year data)

Line Item	March 22	March 23	March 24
Sales	17.07	23.41	53.46
Expenses	15.80	19.90	45.74
Operating Profit	**1.27**	**3.51**	**7.72**
OPM %	**7.44**	**14.99**	**14.44**
Other Income	0.38	0.13	0.04
Interest	0.83	0.85	1.11
Depreciation	0.52	0.52	0.50
Profit before tax	0.30	2.27	6.15
Tax %	30%	25%	25%
Net Profit	**0.20**	**1.69**	**4.56**
EPS in Rs	80	3.66	8.88
Dividend Payout %	0	0	0

Balance Sheet (3 year data)

Line Item	March 22	March 23	March 24
Equity Capital	0.03	4.62	5.13
Reserves	-1.31	-0.07	9.09
Borrowings	10.94	8.87	19.14
Other Liabilities	1.06	1.74	8.93
Total Liabilities	**10.72**	**15.16**	**42.29**
Fixed Assets	4.19	3.76	6.63
CWIP	0	0.04	0
Investments	0	0	0
Other Assets	6.53	11.36	35.66
Total Assets	**10.72**	**15.16**	**42.29**

Key Ratios and Valuations Metrics

Key Ratios	March 22	March 23	March 24
ROCE	-81.9%	190.8%	77.4%
Net Profit Margin	1.2%	7.2%	8.5%
Debt/Equity	-8.55	1.95	1.35
EV/EBITDA	NA	NA	NA
P/E Ratio	NA	NA	NA

Our Team

Presidents

Archit Bhargava

Mehul Jain

Core Members

Vedant Singhania

Nankie Bawa

Ankit Sharma

Harsh Yadav

Kautuk Sheth

Pradyumn Beriwal

Ishaan Godha

Devansh Shukla

Mentors

Saksham Kotiya

Associate Director
Outclass PGP TBM

Mansi Khandelwal

Manager
Outclass PGP TBM

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